



PURCHASING DEPARTMENT  
1772 County Services Parkway  
Marietta, Georgia 30008-4012  
(770) 528-8400/FAX (770) 528-1154

Rick Brun  
DIRECTOR

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**ADDENDUM No.1**  
**Sealed Bid # 09-5430**  
**Purchase of Cisco Networking and Wireless Equipment**

**DATE: July 15, 2009**

Page 1 of 8

The following addendum hereby amends and/or modifies the Proposal Documents and Specifications as issued for this project. All proposers are subject to the provisions of this Addendum.  
**Proposers shall acknowledge receipt of this addendum.**

**This Addendum consists of:**

- **Questions submitted in writing**
- **Revised Bid Form**

Include this original form inside your proposal package when submitted.  
If you have any questions concerning this addenda please contact: John Flood @ 770-528-8418

**All bids must be received before 12:00 (noon) by the Bid Opening date. Bids should be sent/delivered to Cobb County Purchasing Department, 1772 County Services Parkway, Marietta, GA 30008.** Bids will be opened at 2:00 p.m. in the Cobb County Purchasing Department, 1772 County Services Parkway, Bid/Meeting Room, 2<sup>nd</sup> Floor, Marietta, GA 30008.

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**I acknowledge that I have received Addendum No. 1**

Sealed Bid # 09-5430  
Purchase of Cisco Networking and Wireless Equipment

\_\_\_\_\_  
Company Name

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date Sent to Purchasing

\_\_\_\_\_  
Please Print Name

**Please sign, date, and fax back this form ONLY to:**  
**Fax #: 770-528-1154**  
**Attn.: John Flood**

**Please call 770-528-8400 for questions regarding this addendum.**

**Cobb County Sealed Bid # 09-5430**  
**Purchase of Cisco Networking and Wireless Equipment**  
**Addendum 1**  
**Questions Submitted in Writing**

1. As pricing is firm for 24 months and the lifecycle of an asset is several years, does the County wish to see price options for 802.11n Access Points, either in place of (or in addition to) the requested AP 1131 (AP 1142) and AP 1242 (AP 1252) devices?

**ANSWER** - Pricing can be included for these devices on the attached Revised Bid Form, BUT responder must quote items specified in bid package

2. For the 1242 Access Point configuration in the RFP, an antenna was not listed. Does the County desire to have vendors include an antenna with this device?

**ANSWER** - Antennas do not need to be bid.

3. As pricing is firm for 24 months and the lifecycle of an asset is several years, does the County wish to see price options for 10/100/1000 3560 switching, either instead of (or in addition to) the requested 10/100 3560 configuration?

**ANSWER** - Pricing can be included for these devices in an addendum, BUT responder must quote items specified in bid package

4. For the 3845 Voice Gateway(s), a few items are different on the current devices than specified in the RFP. The 3845 now comes standard with 128F and 512D memory. Based on this change in the base unit, does the County wish to change any of the requested memory upgrade options? For reference, a sample of configuration options is provided below--based on the requirements in the RFP and current system configuration options.

CISCO3845-SRST/K9	3845 Voice Bundle w/ PVDM2-64,FL-SRST-250,SP Serv.128F/512D	2
S384RSPSK9-12407	Cisco 3845 SPSK9-SPSK9 FEAT SET FACTORY UPG FOR BUNDLES	2
MEM3800-128U256CF	128 to 256MB CF factory upgrade for 3800 VSEC bundles	2
MEMUSB-256FT	256MB USB Flash Token for Cisco 1800/2800/3800 series	2
NM-1T3/E3	One port T3/E3 network module	2
PVDM2-64	64-Channel Packet Voice/Fax DSP Module	2
PWR-3845-AC	Cisco 3845 AC power supply	2
VIC-4FXS/DID	4 port FXS or DID VIC	2
VIC2-4FXO	Four-port Voice Interface Card - FXO (Universal)	2
VVIC2-2MFT-T1/E1	2-Port 2nd Gen Multiflex Trunk Voice/WAN Int. Card - T1/E1	2
CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	2
MEM3800-256U512D	256 to 512MB DRAM (single DIMM) Factory upgrade for 3800	2
FL-SRST-250	Feat Lic Survivable Remote Site Telephony Up To 250 Users	2
PVDM2-64	64-Channel Packet Voice/Fax DSP Module	2
ROUTER-SDM-CD	CD for SDM software	2

**ANSWER** - If the 3845 Voice Gateway Router is not available as specified in the bid, then the above configuration is acceptable

- For the VG248, this device does not allow for any configurable options (other than a power cord); the memory options for the Analog Gateway are for a VG224, does the County wish to change the VG248 to VG224 and add these options, or should the vendor remove this items and quote the standard VG248?

**ANSWER** - If the VG248 Analog Gateway is available bid it in it's maximum memory configuration. If the VG248 Analog Gateway is no longer available, substitute the VG224 Analog Gateway and include the VG224 memory options listed in the bid document. When bidding the VG, the intent is to have a total of 96 ports. Bid accordingly

- Part numbers for Cisco Unity 4.x licensing has changed; to add licenses for 100 users, does the County wish for the vendor to provide a configuration as defined below?

UNITY-LIC-UPG-4.X	Unity, SW Feature License Upgrades, qty = 1 only	1
UNITY-UM-USR-E	One Unity UM for Exchange User	100
UNITY-PAK	Product Activation Key	1

**ANSWER** - This is acceptable

- Does Cobb County wish to have vendors add SMARTnet coverage to these configurations? If so, can you please advise of Service Level Terms?

**ANSWER** - Pricing can be included for the additional items listed below on the attached Revised Bid Form for the following devices;

3845 3845 Voice Gateway Router  
 VG224 or 248 Analog Gateways  
 3560 Switches -  
 3750 Switch  
 ASA 5510

- Item VG248, 48 port voice gateway, this part is no longer available for sale, VG224 is the replacement part can we substitute?

**ANSWER** - If the VG248 Analog Gateway is available bid it in it's maximum memory configuration. If the VG248 Analog Gateway is no longer available, substitute the VG224 Analog Gateway and include the VG224 memory options listed in the bid document. When bidding the VG, the intent is to have a total of 96 ports. Bid accordingly

9. All Unity 4 parts are end of sale, no additional licenses are available for sale. Version 6 upgrades are available.

**ANSWER** - It is believed that part numbers for Cisco Unity 4.x licensing has changed; to add licenses for 100 users, use a configuration as defined below.

UNITY-LIC-UPG-4 X	Unity, SW Feature License Upgrades, qty = 1 only	1
UNITY-UM-USR-E	One Unity UM for Exchange User	100
UNITY-PAK	Product Activation Key	1

10. Part number MAX-28/38-FLASH-BN Is not available with Part Number Cisco 3845-SRST/K9, there are equivalent sub parts that can be quoted

**ANSWER** - See substitute configuration below

- 11.. The IOS S382SPSK9-12403 is not available for part number Cisco 3845-SRST/K9. IOS S384RSPSK9-12424T can be quoted instead.

**ANSWER** - See substitute configuration below

CISCO3845-SRST/K9	3845 Voice Bundle w/ PVDM2-64, FL-SRST-250, SP Serv, 128F/512D	2
S384RSPSK9-12407	Cisco 3845 SPSK9-SPSK9 FEAT SET FACTORY UPG FOR BUNDLES	2
MEM3800-128U256CF	128 to 256MB CF factory upgrade for 3800 VSEC bundles	2
MEMUSB-256FT	256MB USB Flash Token for Cisco 1800/2800/3800 series	2
NM-1T3/E3	One port T3/E3 network module	2
PVDM2-64	64-Channel Packet Voice/Fax DSP Module	2
PWR-3845-AC	Cisco 3845 AC power supply	2
VIC-4FXS/DID	4 port FXS or DID VIC	2
VIC2-4FXO	Four-port Voice Interface Card - FXO (Universal)	2
VVIC2-2MFT-T1/E1	2-Port 2nd Gen Multiflex Trunk Voice/WAN Int. Card - T1/E1	2
CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	2
MEM3800-256U512D	256 to 512MB DRAM (single DIMM) Factory upgrade for 3800	2
FL-SRST-250	Feat Lic Survivable Remote Site Telephony Up To 250 Users	2
PVDM2-64	64-Channel Packet Voice/Fax DSP Module	2
ROUTER-SDM-CD	CD for SDM software	2

**Network Equipment Requirements for Cobb County Jail Project**

**Seal Bid #09-5430**

**Revised Bid Form - Addendum 1**

<b>CISCO Part Number</b>	<b>Description</b>	<b>Qty</b>	<b>Unit Cost</b>	<b>Total Cost</b>
CP-7925G-A-K9	CISCO IP Wireless PHONE 7925G	40	\$	\$
SW-CCM-UL-7925G	*** CALLMANAGER RTU LICENSE FOR SINGLE IP PHONE 7925G	40	\$	\$
CP-BATT-7925G-EXT=	CISCO 7925G Battery, Extended	60	\$	\$
CMCHGR-7925G-BUN	Cisco 7925G MULTI-CHARGER, Power Supply, AC	9	\$	\$
CAB-AC2	*** CISCO POWER CORD AC ,110V	9	\$	\$
AIR-CT5508-100-K9	Cisco 5508 Wireless Controller	1	\$	\$
AIR-PWR-5500-AC=	5500 Series Wireless Controller Redundant AC Power Supply	1	\$	\$
GLC-T	1000BASE-T SFP Module	10	\$	\$
AIR-LAP1131AG-A-K9	1131 CISCO AIRONET LIGHTWEIGHT ACCESS POINT	53	\$	\$
	<b>EQUIPMENT GRAND TOTAL</b>			<b>\$</b>
<b>ALTERNATE</b>	1142 CISCO AIRONET LIGHTWEIGHT ACCESS POINT	53	\$	\$

**Network Equipment Requirements for Cobb County Superior Court Project**

**Equipment List #1**

**Sealed Bid #09-5430**

**Revised Bid Form - Addendum 1**

<b>CISCO Part Number</b>	<b>Description</b>	<b>Qty</b>	<b>Unit Cost</b>	<b>Total Cost</b>
AIR-CT5508-100-K9	Cisco 5508 Wireless Controller	1	\$	\$
AIR-PWR-5500-AC=	5500 Series Wireless Controller Redundant AC Power Supply	1	\$	\$
WCS-STANDARD-K9	WCS Software and Licensing	1	\$	\$
WCS-PLUS-500	Option of WCS-STANDARD-K9 500 AP	1	\$	\$
GLC-T	1000BASE-T SFP Module	10	\$	\$
ASA5510-SEC-BUN-K9	ASA 5510 SEC PLUS APPL W/SW	1	\$	\$
ASA5500-SSL-100	ASA 5500 SSL VPN 100 USER LICENSE	1	\$	\$
	<b>EQUIPMENT GRAND TOTAL</b>			\$

**Network Equipment Requirements for Cobb County Superior Court Project**

**Equipment List #2**

**Sealed Bid #09-5430**

**Revised Bid Form - Addendum 1**

<b>CISCO Part Number</b>	<b>Description</b>	<b>Qty</b>	<b>Unit Cost</b>	<b>Total Cost</b>
CP-7906G	CISCO IP PHONE 7906G	42	\$	\$
SW-CCM-UL-7906	*** CALLMANAGER RTU LICENSE FOR SINGLE IP PHONE 7906G	42	\$	\$
CP-7911G	CISCO IP PHONE 7911G	20	\$	\$
SW-CCM-UL-7911	*** CALLMANAGER RTU LICENSE FOR SINGLE IP PHONE 7911G	20	\$	\$
<b>CISCO Part Number</b>	<b>Description</b>	<b>Qty</b>	<b>Unit Cost</b>	<b>Total Cost</b>
CISCO3845-SRST/K9	3845 VOICE BUNDLE W/ PVDM2-64,FL-SRST-168,SP SERV,64F/256D	2	\$	\$
CAB-AC	*** CISCO POWER CORD AC ,110V	2	\$	\$
MAX-28/38-FLASH-BN	*** MAXIMUM COMPACT AND USB FLASH	2	\$	\$
ROUTER-SDM	*** DEVICE MANAGER FOR ROUTERS	2	\$	\$
PVDM2-64	*** 64-CHANNEL PACKET VOICE/FAX DSP MODULE	2	\$	\$
S382SPSK9-12403	*** CISCO 3845 SP SERVICES	2	\$	\$
MEM3800-64U256CF	*** 64 TO 256 MB CF FACTORY UPGRADE FOR CISCO 3800 SERIES	2	\$	\$
NM-1T3/E3	*** ONE PORT T3/E3 NETWORK MODULE	2	\$	\$
VIC-4FXS/DID	*** 4 PORT FXS OR DID VIC	2	\$	\$
VIC2-4FXO	*** FOUR-PORT VOICE INTERFACE CARD - FXO (UNIVERSAL)	2	\$	\$
VVIC2-2MFT-T1/E1	*** 2-PORT 2ND GEN MULTIFLEX TRUNK VOICE/WAN INT. CARD - T1/E1	2	\$	\$
MEM3800-256D-INCL	*** 256MB SDRAM DEFAULT MEMORY FOR 3800	2	\$	\$
PWR-3845-AC	*** CISCO 3845 AC POWER SUPPLY	2	\$	\$
PVDM2-64	*** 64-CHANNEL PACKET VOICE/FAX DSP MODULE	2	\$	\$
FL-SRST-168	*** FEAT LIC SURVIVABLE REMOTE SITE TELEPHONY UP TO 168 PHONES	2	\$	\$
MEMUSB-256FT	*** 256MB USB FLASH TOKEN FOR CISCO 1800/2800/3800 SERIES	2	\$	\$

**Network Equipment Requirements for Cobb County Superior Court Project**

**Equipment List #2**

**Sealed Bid #09-5430**

<b>CISCO Part Number</b>	<b>Description</b>	<b>Qty</b>	<b>Unit Cost</b>	<b>Total Cost</b>
WS-C3560-48PS-S	Catalyst 3560 48 10/100 PoE + 4 SFP + IPB Image	22	\$	\$
CAB-AC	*** CISCO POWER CORD AC ,110V	22	\$	\$
WS-C3750G-12S-S	Catalyst 3750 12 SFP + IPB Image	1	\$	\$
CAB-AC	*** CISCO POWER CORD AC ,110V	1	\$	\$
VG248	48 PORT VOICE OVER IP ANALOG PHONE GATEWAY	2	\$	\$
CAB-AC	*** CISCO POWER CORD AC ,110V	2	\$	\$
SVGVG-12404T	*** CISCO VG200 SERIES IP SUBSET/VOICE	2	\$	\$
MEM-224-1X64F-U	*** 64MB FLASH MEMORY FOR VG224 (FACTORY UPGRADE)	2	\$	\$
MEM-224-1X128D-U	*** 128MB DRAM MEMORY FOR VG224 (FACTORY UPGRADE)	2	\$	\$
GLC-SX-MM= GE	SFP, LC connector SX transceiver	22	\$	\$
CAB-SFP-50CM	3560 SFP Stacking cable	22	\$	\$
<b>Unity Licenses</b>	<b>Description</b>	<b>Qty</b>	<b>Unit Cost</b>	<b>Total Cost</b>
UNITY4-100USR-E	Unity UM Exchg, 100 users	1	\$	\$
<b>Wireless</b>	<b>Description</b>	<b>Qty</b>	<b>Unit Cost</b>	<b>Total Cost</b>
AIR-LAP1131AG-A-K9	1131 CISCO AIRONET LIGHTWEIGHT ACCESS POINT	64	\$	\$
AIR-LAP1242AG-A-K9	1242 CISCO AIRONET LIGHTWEIGHT ACCESS POINT	1	\$	\$
	<b>EQUIPMENT GRAND TOTAL</b>			\$
	<b>ALTERNATES</b>			
	1142 CISCO AIRONET LIGHTWEIGHT ACCESS POINT	64	\$	\$
	1252 CISCO AIRONET LIGHTWEIGHT ACCESS POINT	1	\$	\$
	SMARTNET COVERAGE			
	3848 VOICE GATEWAY ROUTER	2	\$	\$
	VG224 OR 248 ANALOG GATEWAYS	4	\$	\$
	3560 SWITCHES	22	\$	\$
	3750 SWITCH	1	\$	\$
	ASA 5510	1	\$	\$