



PURCHASING DEPARTMENT
1772 County Services Parkway
Marietta, Georgia 30008-4012
(770) 528-8400/FAX (770) 528-1154

Rick Brun
DIRECTOR

ADDENDUM No. 1

**Sealed Bid # 10-5473
Request for Proposal
Design, Deliver, Install and Provide Service response for a Video Wall
Audio Visual Display and Collaboration System**

DATE: March 4, 2010

Page 1 of 17

The following addendum hereby amends and/or modifies the Proposal Documents and Specifications as issued for this project. All proposers are subject to the provisions of this Addendum.
Proposers shall acknowledge receipt of this addendum.

This Addendum consists of:

- **Minutes of the February 23, 2010 Pre-Proposal Conference**
- **Questions submitted in writing**
- **Pre-Proposal Conference Attendee list**
- **Specifications Compliance Form in Word format**

Include this original form inside your proposal package when submitted.

If you have any questions concerning this addenda please contact: John Flood @ 770-528-8418

All bids must be received before 12:00 (noon) by the Bid Opening date. Bids should be sent/delivered to Cobb County Purchasing Department, 1772 County Services Parkway, Marietta, GA 30008. Bids will be opened at 2:00 p.m. in the Cobb County Purchasing Department, 1772 County Services Parkway, Bid/Meeting Room, 2nd Floor, Marietta, GA 30008.

I acknowledge that I have received Addendum No. 1

Sealed Bid # 10-5473
**Design, Deliver, Install and Provide Service response for a Video Wall
Audio Visual Display and Collaboration System**

Company Name

Signature

Date Sent to Purchasing

Please Print Name

**Please sign, date, and fax back this form ONLY to:
Fax #: 770-528-1154
Attn.: John Flood
Please call 770-528-8400 for questions regarding this addendum.**

Addendum #1 to Sealed Bid 10-5473

Design, Deliver, Install and Provide Service Response for a Video Wall – Audio Visual Display and Collaboration System for the Cobb County Department of Public Safety

The Pre-Proposal Conference was held at 2:00 P.M. (E.S.T.) on February 23, 2010. Additional Questions should have been submitted to Purchasing before 5:00 P.M. (E.S.T.) on Tuesday, March 2, 2010. Addendums will be forwarded to all vendors on record in reference to Sealed Bid 10-5473 for these Pre-Proposal Conference and additional RFP questions.

Proposers are instructed to deliver one (1) original hardcopy, (1) CD and seven (7) duplicate copies of their response to this RFP **before 12:00PM (Noon), Thursday, March 11, 2010 to:**

Cobb County Purchasing Department
Attn.: Purchasing Director
1772 County Services Parkway
Marietta, Georgia 30008-4012

All responses shall be sealed and clearly marked "PROPOSAL – Cobb County Government – Video Wall and Audio Visual Display System". – **Sealed Bid No. 10-5473.**

No proposal will be accepted after the above date and time. The proposer shall assume full responsibility for timely delivery at the location designated for receipt of proposals.

- 1) **Question:** How many multi-screen (cube) video wall display systems is Cobb County purchasing with this RFP?
Answer: One (1). Cobb County has configured the cost section to include pricing for four (4) different types and configurations of multi-screen video wall display systems for comparison purposes. Bidders are allowed to provide multiple pricing pages for Section 6.02 if these four (4) different types and configurations require additional cost breakouts.
- 2) **Question:** Will the cameras be decoded through a DVR, where they can all be accessed through a web server (HTML interface) or do we need to decode cameras directly? If the latter, then how many simultaneous feeds?
Answer: Yes. The Cobb DOT cameras will be decoded through a DVR and accessed through a county web server. There will be 16 simultaneous camera feeds available on the county network.
- 3) **Question:** What is the current model of camera encoder?
Answer: The Cobb DOT camera encoder is a Panasonic Model WJ-HD316A Series, 16 Channel Digital Video Recorder.
- 4) **Question:** What is the purpose/functionality of the 16X16 and 32X32 analog matrix switchers in a collaborative IP/Digital solution?

Answer: The bidders should remove this technical and cost requirement from their proposal response. This requirement was initially included in the RFP requirements for the analog security cameras used for building surveillance. These cameras are currently being displayed in a separate monitoring and control area within the 911 center and will not be included with this project design and procurement at this time.

5) **Question:** How many simultaneous CATV feeds are required on the display wall?

Answer: Four (4). Cobb desires the ability to capture four (4) independent CATV feeds in IP format across the collaborative software platform.

6) **Question:** What will be the total number of simultaneous images (feeds) to be displayed across all display monitors at the same time?

Answer: Include approximately, one-hundred (100) simultaneous images for licensing and design purposes.

7) **Question:** The 7.5mm near-seamless LCD monitors are 46" with 1366x768, not 1080p. Should we disregard the 1080p specification?

Answer: Yes. Please clarify the size and resolution of the LCD monitors that are included in the proposal design for the **6.00 Video Wall A-V Display System Cost Section**.

8) **Question:** Are all 10 LCD monitors unmanned? In other words should a local user be able to control the content or should it be pushed from the control rooms.

Answer: No. All 10 LCD monitors are not unmanned. It is intended that only the Dispatch Supervisors will be able to control the content on all 10 LCD monitors from the two (2) Supervisor console positions. See drawings in **Appendix A** and **B** of the RFP.

9) **Question:** Plasma is not a good solution for static images, do we need to still provide a quote for this type of display monitor?

Answer: Yes. Cobb County wants to consider all of the possible alternatives.

10) **Question:** See Section 4.04 B. Currently, there are not any LED/LCDs available for the commercial market. Consumer monitors will not be covered under warranty in a commercial application. The RFP states that all equipment shall be commercial grade, do you still want these types of monitors specified?

Answer: Yes. Cobb County wants to consider all of the possible alternatives, please state the warranty terms for these consumer LED/LCD monitors.

11) **Question:** See Section 4.02 C2. It states that a minimum requirement of 24X7 warranty be included for the replacement or repair of any component or cable used in the wiring system. Is this a separate warranty requirement from the service level agreement (SLA) requirements given in section 5.07?

Answer: Bidders shall disregard the 24X7 warranty requirements outlined in Section 4.02 C. Bidders shall include the warranty based on the SLA requirements given in section 5.07.

- 12) **Question:** See Section 4.06 R. Do the bidders need to meet the 7-year rule for spare parts availability for their proposed Video Wall – Audio Visual Display and Collaboration system?
Answer: Yes. The bidder will need to provide a list of critical spares for their proposed design and supply the specific spare part or an equivalent substitute that will support the functionality and operation of this Video Wall – Audio Visual Display and Collaboration system over a seven (7) year period after final acceptance.
- 13) **Question:** Will the county provide all Ethernet switches as required?
Answer: No. The bidder shall provide all of the Ethernet switches required in the proposed design to facilitate the collaboration and content sharing for the proposed system. See Section 4.01 I, the County standard for Ethernet switches is Cisco.
- 14) **Question:** See Section 4.03 E 2. It requires that the “Contractor” provide the conduit. Will this be a requirement of the AV integrator or contractor?
Answer: Cobb County will provide all required conduit for this project.
- 15) **Question:** See Section 4.06 M. “It shall be possible to automatically switch to the second DVI source” Does this imply that a second processor should be provided for redundancy?
Answer: No. This is a requirement for a spare or redundant input only.
- 16) **Question:** See Section 4.07 O. Please clarify that you want one quad streaming card for a total of 4 decoded streams.
Answer: The bidder shall provide the design, configuration and hardware required to decode sixteen (16) simultaneous video sources on the video wall display.
- 17) **Question:** Please clarify the requirements for the room audio system. Will PC audio be required from the specified sources, or just CATV?
Answer: CATV only.
- 18) **Question:** How many total stations/operators require the ability to control each display system.
Answer: Four (4) dispatch operator positions will control the content of the video wall display and the two (2) supervisor console positions will control the content of the ten (10) over-head display monitors.
- 19) **Question:** How many users will require the ability to utilize the collaboration software vs. just viewing images?
Answer: Approximately, ten (10) initial users will require the ability to operate the collaboration software application.
- 20) **Question:** See Section 3.02 second paragraph. Can addition information be provided about what this section is requesting?

Answer: Cobb County will be providing a spreadsheet or general specifications chart along with this RFP 10-5473 Addendum, the bidders will need to fill-out and submit this chart with their proposal response.

- 21) **Question:** See Section 4.04 G. This section calls for two overhead flat-panel display monitors to be quoted. Does this mean two different brands, models or sizes?
Answer: Cobb County desires that two (2) different sizes of monitors be quoted for this RFP. The 911 center has a ten (10) foot drop ceiling height, please include a large monitor and a medium size monitor in Section 6.00. The selected monitor can be any brand or model that meets the technical requirements of Section 4.04.
- 22) **Question:** See Section 6.01 and 6.02. It contains no line item for cabling, wiring and miscellaneous hardware. How should proposers include pricing for these items?
Answer: Bidders should provide multiple pricing pages for Section 6.00 and include all components and costs required for the effective operation of the proposed Video Wall – Audio Visual Display and Collaboration System.
- 23) **Question:** Can a bid for dispatch console furniture be submitted for this project?
Answer: No. Cobb County completed the console furniture replacement project, through the use of this competitive procurement process in 2009.
- 24) **Question:** PC based processor? How many PC inputs?
Answer: Include four (4) PC inputs in the system design. Also include approximately, one-hundred (100) simultaneous images for licensing and design purposes.
- 25) **Question:** Given there are no commercial grade LED flat-panels on the market and Plasma is not a technology suited for this type of application, should proposers only quote the LCD option?
Answer: No. Proposers will also need to include quotes for both the LED flat-panels and Plasma version displays. Cobb County wants to consider all of the possible alternatives, please state the warranty terms for these consumer LED flat-panels and plasma monitors.

PRE- BID CONFERENCE

REQUEST FOR PROPOSAL
 DESIGN, DELIVER, INSTALL AND PROVIDE SERVICE RESPONSE FOR A VIDEO WALL –
 AUDIO VISUAL DISPLAY AND COLLABORATION SYSTEM

SEALED BID #10-5473
 COBB COUNTY DEPARTMENT OF PUBLIC SAFETY
 FEBRUARY 23, 2010

REPRESENTATIVE NAME	COMPANY NAME & COMPLETE ADDRESS	PHONE (INCLUDE AREA CODE)	FAX # (INCLUDE AREA CODE)	E-MAIL ADDRESS
✓ Myriee Graham	Beatty Construction 6945 Oak Ridge Newy Ste 6 Bustell, GA 30168	770.425.3824	770.425.1482	myriee.graham@ Beatty-construction.com
✓ Kimberly Lemley	Cobb I.S.	7-528-4373		Kimberly.Lemley @cobbcounty.org
✓ Julia Levesque	Cobb I.S.	8772		jlevesque@ cobbcounty.org
✓ Allen Summers	THA WHITLOCK GROUP	770-993-1001		summers@whitlock.com
✓ Jim Decker	COBB IS	8755		
✓ Khalid Shakur	Electrosonic Inc	404.625.4327		Khalid.Shakur@electrosonic.com
✓ Jim Jones	BAKER Audio	770-441-200		Jim.Jones@ BAKERAudio.com

PRE- BID CONFERENCE

REQUEST FOR PROPOSAL
 DESIGN, DELIVER, INSTALL AND PROVIDE SERVICE RESPONSE FOR A VIDEO WALL –
 AUDIO VISUAL DISPLAY AND COLLABORATION SYSTEM

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 FEBRUARY 23, 2010

REPRESENTATIVE NAME	COMPANY NAME & COMPLETE ADDRESS	PHONE (INCLUDE AREA CODE)	FAX # (INCLUDE AREA CODE)	E-MAIL ADDRESS
✓ BILL J. DURHAM	ENGINEERING ASSOCIATES 1220 OLD ALPHARETTA ROAD ALPHARETTA, GA, 30005	678-455-8564	678-455-3922	Bdurham@engineeringassociates.com
DAVID MCKINNEY	Cobb County 911	770-499-4159		david.mckinney@cobbcounty.org
✓ Bob Cox	Engineering Associates	678-455-7266		Bob Cox RCox@engineeringassociates.com
Bill Thomas	Cobb Co Purchasing			
✓ Meagan O'Leary	Intax Inc. 4250 RIVERGREEN PKWY STE D DULUTH GA	770-209-9925	770-209-0671	moleary@intax.com
✓ ROBERT CAMERON	CRITICAL SPACE SOLUTIONS 2975 NORTH WOODS NORCROSS, GA 30071	770-441-5172	-	rcameron@ticss.net
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