



PURCHASING DEPARTMENT
1772 County Services Parkway
Marietta, Georgia 30008-4012
(770) 528-8400/FAX (770) 528-1154

Mark Kohntopp
INTERIM DIRECTOR

ADDENDUM No. 4

**Sealed Bid # 10-5517
Request for Proposal
Purchase and Installation of a Bus Automatic Vehicle Location (AVL)
Computer Aided Dispatch System
Cobb County Community Transit**

DATE: August 27, 2010

Page 1 of 9

The following addendum hereby amends and/or modifies the Proposal Documents and specifications as originally issued for this project. All proposers are subject to the provisions of this Addendum.

Proposers shall acknowledge receipt of this addendum.

Include this original form inside your proposal package.

This Addendum consists of:

- **Minutes of the August 24, 2010 Pre-Proposal Conference**
- **Questions submitted in writing to date**
- **Pre-Proposal Conference Attendee List**

All bids must be received before 12:00 (noon) by the Bid Opening date. Bids shall be delivered to Cobb County Purchasing Department, 1772 County Services Parkway, Marietta, GA 30008.

Electronic / faxed bid response will not be considered.

I acknowledge that I have received Addendum No. 4

Sealed Bid # 10-5517

**Request for Proposal
Purchase and Installation of a Bus Automatic Vehicle Location (AVL)
Computer Aided Dispatch System
Cobb County Community Transit**

Company Name

Signature

Date Sent to Purchasing

Please Print Name

Please sign, date, and return this form ONLY to:
Cobb County Purchasing Department
Fax #: 770-528-1154
E-Mail: purchasing@cobbcounty.org

Please note: The deadline for questions is: September 7, 2010 by 5:00 pm
Any questions received after this deadline will not be considered.

SEALED BID # 10 -5517
REQUEST FOR PROPOSAL
PURCHASE AND INSTALLATION OF A BUS AUTOMATIC VEHICLE LOCATION
(AVL)
COMPUTER AIDED DISPATCH SYSTEM
COBB COUNTY DEPARTMENT OF TRANSPORTATION
COBB COUNTY COMMUNITY TRANSIT

I. PRE-PROPOSAL CONFERENCE

Minutes of the Pre-bid Conference held on Tuesday, August 24, 2010, as follows:

**PURCHASE AND INSTALLATION OF A BUS AUTOMATIC VEHICLE LOCATION
(AVL) COMPUTER AIDED DISPATCH SYSTEM
PROJECT NO. 10-5517**

ATTENDEES: See attached Sign-In Sheet

MEETING MINUTES:

(1) Introduction of Special Representatives in attendance.

(2) This is the Pre-bid Conference for Cobb DOT PROJECT NO. 10-5517, Purchase and Installation of a Bus AVL/CAD system. Bids will be received until 12:00 noon on September 23, 2010, at Cobb County Purchasing Department, 1772 County Services Parkway, Marietta, Georgia. Bids will be opened and read aloud at 2:00 p.m. at the Cobb County Purchasing Department, 1772 County Services Parkway.

NO BIDS WILL BE ACCEPTED AFTER THE 12:00 NOON DEADLINE. DO NOT DELIVER BIDS TO COBB DEPARTMENT OF TRANSPORTATION. Those received late will be unopened.

Minutes of this meeting and any revisions will be issued as Addendum. **There is no bid bond required for this project. The successful bidder will be required to comply with all applicable FTA, Federal and State rules and regulations, as well as those of Cobb County.** The **Contractor** and their subcontractors are required to be in compliance with the "Georgia Security and Immigration Act," (Exhibit A-2). The Contractor must execute **and submit at the time of the bid** the "Contractor Affidavit and Agreement," (Exhibit A) **or bid will be determined non-responsive and will be disqualified.** The Contractor must also execute and submit the "Subcontractor Affidavit and Agreement" (Exhibit A-1), and "Employer Immigration and Compliance Certification" (Exhibit A-2 executed by all of their subcontractors **prior to beginning work** on the project.

Do not mark any forms with N/A. All Federal Attachments must be acknowledged with a signature to be considered responsive.

Floor opened to questions:

II. QUESTION AND ANSWER SESSION

Question 1) Would a bank letter showing good financial standing be accepted in lieu of detailed financial disclosure?

Answer A bank letter is not sufficient in showing the financial backing required for a project of this magnitude. Each bidder must submit the required financial information requested in the RFP. Please keep in mind that any financial information provided will be kept confidential and used only for the evaluation of their firm as a potential contractor for the system implementation.

Question 2) Should the PDF document released at http://purchasing.cobbcountyga.gov/documents/Addendum1_086.pdf numbering 277 pages be considered a replacement of the 85 page pdf found at <http://purchasing.cobbcountyga.gov/documents/10-5517.pdf> ?

Answer The addendum is not meant to replace the Sealed Bid 10-5517 posted. It is merely the Technical specification portion. Please pay close attention to both postings as vital information and required forms are included in both.

Question 3) The 277 page document at http://purchasing.cobbcountyga.gov/documents/Addendum1_086.pdf does not seem to make mention of the 100% payment and performance bonds detailed on page 9 of 85 in the <http://purchasing.cobbcountyga.gov/documents/10-5517.pdf> . Does this mean it is no longer required? Would you please clarify what the updated Insurance and Bonding requirements are, if any?

Answer There is a 100% payment and performance bond required for this bid. The 277 page addendum does not replace the posted RFP 10-5517; it is only the technical specification portion. Insurance and Bonding requirements along with other requirements are mentioned in the RFP 10-5517.

Question 4) Confirmed vehicle count: the Addendum refers to 131 total vehicles between Fixed Route (FR) & Paratransit (PT). Figure C3 refers to 131 FR & 31 PT vehicles, totaling 132. Added to the six Supervisor Vehicles this totals 138 MDT & GPS. Could it please be confirmed what the total number of MDT & GPS units are? 131, 132 or 138?

Answer With 101 fixed and 30 paratransit buses, plus 6 supervisor vehicles, there will be a total of 137 AVL systems to be installed.

Question 5) Would CCT provide the list of grants funds and their values which you are pursuing for this project?

Answer The information is not available until after the bid process has been completed.

Question 6) In regards to the Voice Communication in section 2.4.2 p. 2-9 existing radios working independently and in section 2.4.5.1 p. 2-11 regarding Priority Request to Talk and Request to Talk (PRTT and RTT) on closed channels. Can you please clarify?

Answer The RTT and PRTT are message event types that shall be included along with other event types. These messages shall be reported to the Dispatcher like any other event (see footnote on Specification Page 2-11). The RTT/PRTT messages would be used only if CCT chooses to implement a policy for operators to use them for initiating voice calls. Since voice integration is not required, the system would not be expected to enforce this policy.

Question 7) Do you wish to manage the user name passwords through existing system or separately through AVL system? Referencing section 2.3.1.1 User Records.

Answer Yes, as stated in Specification Section 2.3.1, the Bus AVL System shall use the County's existing network domain logon credentials for user authorization. The county would authenticate the user to the application with their county login and password.

Question 8) Any preference for cellular communications provider?

Answer The County's current wireless communications provider is Verizon, which is the preferred provider for this Bus AVL System if it can meet the specified requirements and the requirements of the proposed system. The proposed recurring cost for this service shall be identified in the proposal (Price Proposal Table 1-4). Additionally, an option for a capitalized cost for five (5) years following system acceptance shall be provided. Vendors are asked to propose a provider.

Question 9) Is it the County's responsibility to contract with the carrier for the airtime? Will lease fees be the County's responsibility?

Answer This is optional as to how the cost model is to be provided for CCT, whether it is to be capital or operating budget. The Vendor will contract with provider for airtime and lease fees. The Vendor should list proposed costs as options.

Question 10) Can the bidder specify the number of years that will be provided in proposal for carrier service?

Answer Yes.

Question 11) What level of service is under the contract for example 3G?

Answer The current contract with Verizon is a 3G network.

Question 12) Will the County accept other maps other than what is in the RFP in section 2.5.2?

Answer The County map is required to be used which shows locations of bus stops and bus routes.

Question 13) Is any other alternative to the performance bond acceptable?

Answer No, a performance bond is the County's requirement.

Question 14) In regards to section 4.5.4 Source Editor, is it the County's intention to modify the vendors' software itself?

Answer No, the County does not have the source code. It will be provided in escrow and the tools will be provided there and in the case you cannot support it that they can support it.

Question 15) Please clarify Tab 9- Cost options and Tab 13 Pricing where in one location is asking for separate sealed and the other is asking for cost information.

Answer The cost for each option shall be included in Table 1-7 under Tab 13 and NOT included under Tab 9. It is important that all the information described under Tab 9 be provided for each proposed option, but the cost shall be included in the cost tables. Item (f) under Tab 9 is therefore removed from the RFP.

Question 16) Is there a preference to virtualize?

Answer Not a requirement but need to know if it is supported.

Question 17) Is it acceptable to remote the system, have bidder own server as opposed to the County?

Answer Remote hosting is not acceptable. All hardware shall be located at Cobb County facilities.

Question 18) Are destination signs TwinVision?

Answer Yes

Question 19) Are Digital Recorder Announcement equipment automated?

Answer Yes

Question 20) Are there any internal vehicle signage now?

Answer Yes

Question 21) What triggers the notification to go to the next stop?

Answer It is GPS based.

Question 22) Who is point of contact for interfacing with Digital Recorders and Route Match to get information on existing CCT equipment and software?

Answer	Digital Recorders	RouteMatch
	Scott Constantini	Chris Campbell
	800-222-9583	404-253-7885
	919-564-6265 (cell)	404-493-6276 (cell)
	scottc@digrec.com	chris.campbell@routematch.com

Question 23) Regarding head signs and eliminating the lease and have control through the Vehicle Logical Unit (VLU); section 2.15.3 p.2-35. It cannot be done so can it be taken from the requirements?

Answer It is up to the contractor to decide what can and cannot do. This section is a preference. If it can be done then supply it if it cannot be done then state why.

Question 24) Regarding p. 2-18 e., Manifest Data, are you looking for mobile data computer terminal for Paratransit side?

Answer If needed, it is only an option.

Question 25) Regarding the budget, are there any additional funds for the project?

Answer Rather than applying for additional funds, funds will be reprogrammed to allow for the purchase of options but are not certain. Bidders are asked to submit an honest price without concern for funding.

Question 26) Are there any requirements for current vendors to work with new vendors?

Answer No

Question 27) Are there any implementation requirements?

Answer Yes, there is a schedule in section 9.2 which simply states once month after contract award.

Question 28) Any chance for an extension?

Answer We acknowledge the time constraints and will extend the deadline for questions one week to September 9th and the deadline for submittal to September 23rd. This will be sent out in an addendum.

Question In reviewing this document both of the appendixes are missing. Are these to be posted separately or can they please be sent directly to me at this e-mail address?

Answer Please refer to Addendum 1

Question What is the deadline for questions for this RFP?

Answer Please refer to Addendum 3.

PRE-BID CONFERENCE
 REQUEST FOR PROPOSAL
 PURCHASE AND INSTALLATION OF A BUS AUTOMATIC VEHICLE LOCATION (AVL)
 COMPUTER AIDED DISPATCH SYSTEM

SEALED BID #10-5517
 COBB COUNTY COMMUNITY TRANSIT
 AUGUST 24, 2010

REPRESENTATIVE NAME	COMPANY NAME & COMPLETE ADDRESS	PHONE (INCLUDE AREA CODE)	FAX # (INCLUDE AREA CODE)	E-MAIL ADDRESS
Chris Smith	COBB Co IS	770-528-8719		CPSmith@CobbCounty.org
Steve Hewett	Cobb IS	770-528-8732		shewett@CobbCounty.org
B. Grisham	Cobb IS	770-528-3650		bryan.grisham@CobbCounty.org
Andre Young	Clever Devices 137 Commercial St Plainview NY 11803	516-728-8923		ayoung@cleverdevices.com
Scott Costanzo	Digital Recorders 4018 PATRIOT DRIVE 27703 Durham NC	919-313-3048		SCOTTC@DJREC.COM
Rebecca Gutowsky	CCT	770-528-1614		REBECCA.GUTOWSKY@COBBCOUNTY.ORG
Jerry Blackledge	Veolia / CCT	7) 424-7868		jerry.blackledge@CobbCounty.org
Bill McFarland	INIT	757-761-0272		WMCFARLAND@INITUSA.COM

PRE- BID CONFERENCE

REQUEST FOR PROPOSAL
PURCHASE AND INSTALLATION OF A BUS AUTOMATIC VEHICLE LOCATION (AVL)
COMPUTER AIDED DISPATCH SYSTEM

SEALED BID #10-5517
COBB COUNTY COMMUNITY TRANSIT
AUGUST 24, 2010

REPRESENTATIVE NAME	COMPANY NAME & COMPLETE ADDRESS	PHONE (INCLUDE AREA CODE)	FAX # (INCLUDE AREA CODE)	E-MAIL ADDRESS
THOMAS CRUMPTON	Zonar Systems Inc. 18200 Cascade Ave Seattle, WA 98188	404 274 0976		Thomas.Crumpton@zonarsystems.com
JAMES CHRISTIAN	GLODYNE / DECISION 1 426 WEST LANCASTER AVE DEVON, PA	(770) 995-0002		JAMES.CHRISTIAN@DECISIONONE.COM
DAVE SCHMAUK	MACRO CORP.	(215) 997-6100		DSCHMAUK@MACRO.COM
TAMI MCKENZIE	CCT	770/528-1604	770-528-4360	tamisha.mckenzie@cobbcounty.org
CHRIS CAMPBELL	Route Match Software	404-253-7885	404-898-1145	chris.campbell@routematch.com
STEPHANIE BOYD	ATT 2180 LAKE Blvd suite 8 Atlanta, GA 30319	4/829-6886		sbb445@att.com
DAPHNE BAILEY	Cobb County Purchasing	7) 528-8423		d1bailey@cobbcounty.org
TREVOR CARSON	CCT	7-528-3690		trevor.carson@cobbcounty.org